

Long Island Housing Partnership, Inc.

2022 Annual Report - 35th Anniversary Edition

2022 Annual Report

MISSION STATEMENT

Since its inception in 1988, the mission of the Long Island Housing Partnership, Inc. (LIHP) has been to provide affordable housing opportunities to those who, through the ordinary, unaided operation of the marketplace, would be unable to secure, or remain in, a decent and safe home.

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Letter to Our Members

2022 was another highly successful year for the Long Island Housing Partnership (LIHP) with approximately 5,200 clients assisted through various initiatives and programs. In 2022, LIHP continued to navigate the post-pandemic climate and grow existing programs, as well as secure new programs.

LIHP assisted over 2,200 clients through its Emergency Rental Assistance Programs (ERAP) in the Towns of Hempstead and Oyster Bay. By the end of 2022, \$38 million dollars was disbursed to help both renters and landlords struggling through the pandemic.

In 2022, LIHP expanded its Community Land Trust program with eight new first-time homeowners closing on their newly-constructed homes. An additional 10 homes were under construction by the end of 2022, with anticipated closing in 2023.

In June of 2022, LIHP held its 34th Annual Meeting —the first in three years since the beginning of the pandemic. LIHP welcomed Alicka Ampry-Samuel, Region II Regional Administrator of the U.S. Department of Housing and Urban Development, as our Keynote Speaker. LIHP also hosted Ms. Ampry-Samuel on a bus tour highlighting LIHP's past successes and looking at future development.

LIHP's Education programs, including Pre-Purchase and Foreclosure Prevention Counseling assisted clients purchasing housing and helped homeowners stay in their homes across Long Island. In 2022, LIHP served over 900 clients through these education programs.

LIHP remains focused on building and assisting in the creation of new affordable homeownership and rental housing. LIHP works on many ownership and rental programs across both Nassau and Suffolk Counties, with a focus on downtowns and transit-oriented development.

In 2022, LIHP assisted over 800 households through its Technical Assistance programs.

The Employer Assisted Housing Program (EAH) continues to be a very successful Economic Development program for Long Island companies and their employees. In 2022, LIHP worked with the State of NY Mortgage Agency, the New York Mortgage Coalition and Northwell Health on expansion of the EAH program into Brooklyn, Staten Island and Westchester.

In 2022, LIHP applied for and was awarded \$6 million dollars to administer a new NY State Accessory Dwelling Unit Program (ADU) for the Towns of Brookhaven, Huntington and Southold. Each award was for \$2 million, and the programs will commence in 2023.

In the past year, LIHP was contracted to assist the County of Suffolk on a new Farmworker Safety Housing Grant. This grant will assist three farms in Suffolk County to provide financial and technical assistance needed to improve the quality of, and facilitate, health and safety improvements to farmworker housing.

LIHP has advanced its commitment to offer Fair Housing education, training and resources. Through the use of its website, social media accounts, conferences, workshops and technical assistance, LIHP promoted adherence to fair housing laws and equitable housing choice. Many fair housing training sessions were provided in 2022 to local government officials, property owners and rental agents, developers, lenders and Realtors®.

The Long Island Housing Partnership is very grateful for the support and participation of our Board of Directors, members, funding sources and Government partners. Without you, our programs and successes would not be possible.

Thank you for your continuing support and generosity.



Kevin S. Law
Chairman

Kara X. La



Peter J. Elkowitz
President/CEO

Peter & Elkowitz



James Britz
Executive Vice President/COO

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2022 Annual Meeting / Board Meeting

On June 22, 2022, the Long Island Housing Partnership, Inc. held its 34th Annual Meeting at the Crest Hollow Country Club. The meeting announced the new slate of Officers and Board members for the 2022/2023 year. Alicka Ampry-Samuel, Region II Regional Administrator of the U.S. Department of Housing and Urban Development was the Keynote Speaker.



Kevin Law, LIHP Board Chairman; Alicka Ampry-Samuel, HUD Regional Administrator; James Britz, LIHP Executive Vice President/COO; Peter Elkowitz, LIHP President/CEO



Michelle Di Benedetto, LIHP; Ralph Vasquez, JJR Associates Inc.; Alicka Ampry-Samuel, HUD; Peter Elkowitz, LIHP: Samuel Miller, HUD



Rafael Vasquez, JJR Associates; James Britz, LIHP, Ralph Vasquez, JJR Associates & honoree



Mary Reid, Advocate & 2nd Vice Chair, LIHP; NYS Senator Mario R. Mattera, 2nd District; Peter Elkowitz,



Edward P. Romaine, Supervisor Town of Brookhaven; Kevin Law, LIHP Board Chairman, EVP & Partner, TRITEC Real Estate Co



Rev. Dr. Daris Dixon-Clark, LIHP Board Member; family & friends; Mary Reid, 2nd Vice Chair, LIHP & Community Advocate



Wendy Holsberger, VHB; Theresa Elkowitz, Senior Principal, VHB: Heather Waldman, VHB



Robert Isaksen, Bank of America; Mitch Pally, L.I. Builders Institute; Steven Krieger, B2K Development



Angel Cepeda, Town of Huntington CDA Director; Angie Carpenter, Supervisor Town of Islip; Mitch Pally, LI Builders Institute



Mary Reid, Advocate & 2nd Vice Chair, LIHP; Eric Alexander, Executive Director, Vision L.I.



Peter Elkowitz, LIHP; Jennifer Appel, Partner, Certilman Balin; James Britz, LIHP



2022 Annual Meeting/Board Meeting



Kevin Law, LIHP Board Chair; Alicka Ampry-Samuel, HUD Regional Administrator Region 2; Peter Elkowitz, LIHP President and Chief Executive Officer



 ${\bf Elizabeth\ Zeldin,\ Director,\ Enterprise\ Community\ Partner,\ Inc.\ \&\ honoree}$

























Development

The Long Island Housing Partnership, (LIHP), as a not-for-profit organization, continues to seek ways to increase the number of affordable, decent and safe homes across Long Island.

Throughout the past 35 years, LIHP has worked with various builders to obtain vacant lots and abandoned homes and build brand new homes on those lots. LIHP has also worked with various builders to rehabilitate existing homes.

The impact on the economy of Long Island is far reaching, as these new homeowners are patronizing the retailers and businesses across Long Island.

LIHP accomplishes its mission through partnerships with both Nassau and Suffolk Counties, along with various Towns, Villages and municipalities across Long Island. LIHP works with our banking partners to ensure that the clients purchasing our newly-developed homes are counseled and able to afford their new home, while understanding how to maintain homeownership.

Single Family Scattered Sites

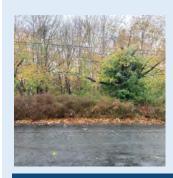








533 Donegan









711 Scherger

Development

Storm Recovery Rebuild

In 2022, the Long Island Housing Partnership continued its work with the Governor's Office of Storm Recovery (GOSR), which began in 2018. The homes in this program, damaged by Super Storm Sandy, were demolished and new homes built in compliance with FEMA standards.

3 Seneca









41 Ripplewater









241 South Bayview









Development

Future Development

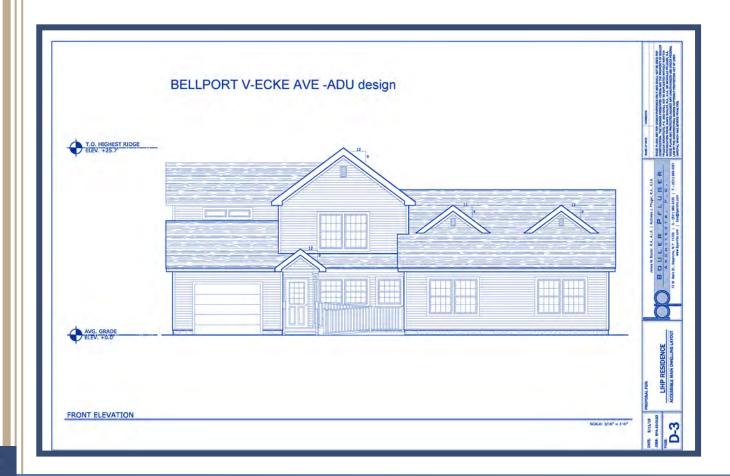
BELLPORT V - ECKE AVENUE

The Long Island Housing Partnership, Inc., in cooperation with the Town of Brookhaven, will be developing Bellport V-Ecke Avenue in the hamlet of Bellport, NY. This development will consist of the construction of affordable ownership homes with attached rental accessory dwelling units (ADUs). This unique home style design will consist of 64 affordable housing units — 32 ownership and 32 attached rental units.

Each home will have a three-bedroom primary unit with an attached approximately 600 square foot ADU. This two-family model provides families with the advantage of being a homeowner, while receiving rental income, and provides affordable rentals as well.

Using multiple public and private funding sources, Bellport V-Ecke Avenue will offer an affordable option for families at or below 80 percent of the HUD Area Median Income (AMI). Moreover, since the properties will be incorporated into the LIHP's Community Land Trust (CLT), all of the units will remain affordable in perpetuity.

Homeowners, who will reside in the primary unit, will benefit from additional ADU rental income and have an opportunity to build equity. The ADUs offer a way for the Town of Brookhaven to increase its rental housing supply while reducing blight and improving the broader community's home values. ADUs are attractive options for older adults, people with disabilities, caregivers, and young adults.



Technical Assistance

The Long Island Housing Partnership provides expert planning and technical assistance to municipalities, notfor-profit housing organizations and for-profit developers to facilitate the creation of affordable homes and ensure compliance with federal, state and local laws impacting affordable housing, from pre-development to occupancy.

Municipalities, developers and housing organizations benefit from LIHP facilitating and administering Technical Assistance programs by assessing eligibility of prospective residents according to individual program guidelines, in accordance with proper Fair Housing procedures.

LIHP Technical Assistance (TA) programs have assisted with the creation of thousands of affordable rental and home ownership units providing safe, sustainable and affordable homes to Long Island families in need. LIHP creates and maintains programs for both rental and homeownership units by developing program guidelines and application processes, facilitating lotteries and first-come, first-served programs and conducting re-certifications. Marketing and Outreach services are also provided.

Rental Programs



Heritage Spy Ring Golf Club, South Setauket Developed by: Heatherwood Organization



On the Common at Rocky Point

Developed by: On the Common at Rocky Point LLC



Pinello Estates, Copiague

Developed by: 1163 Montauk Highway LLC



The Preserve at Smithtown, Nesconset Developed by: Northwind Group

Technical Assistance

Rental Programs



The Villas at Setauket, East Setauket Developed by: The Crest Group



Woodcrest, Oceanside

Developed by: Feil Organization



18-20 Luxury Lofts, Bay Shore
Developed by: Branchinelli Development, Inc.



Gail Grace Manor North, Copiague

Developed by: 515 Jackson Avenue, LLC





Virtual Lotteries



Technical Assistance

Homeownership Programs









Employer Assisted Housing

"Since 2006, the Long Island Housing Partnership has been a valued community partner to Northwell Health, the largest private employer in New York state. Through this partnership, Northwell has been able to assist 237 team members with the purchase of a home. Due to its continued growth around the region, Northwell has recently expanded its partnership with LIHP in Westchester and Staten Island" - Northwell Health

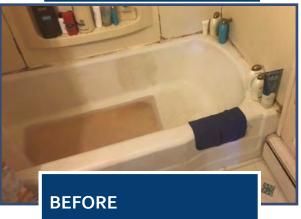
The purpose of the Employer Assisted Housing Program (EAH) is to assist Long Island employers with recruiting and retaining a skilled and qualified workforce and ensuring economic stability by providing financial assistance and housing counseling to eligible employees. Employer contributions are combined with public and private funds to help eligible employees with down payment and rehabilitation of the home they purchase through the program; whether they are first-time homebuyers or relocating due to employment.



The program utilizes two funding sources: the Federal HOME funds and NYS Affordable Housing Corporation funds for those applicants at or below 80% of the area median income. NYS Affordable Housing Corporation funding is available for applicants at or below 120% of the area median income. During 2022, eight employees were provided financial assistance through EAH.

In 2022, Long Island Housing Partnership brought on three new employers to participate in the Employer Assisted Housing Program and is looking to bring on more in 2023. In addition, LIHP met with the New York Mortgage Coalition, Northwell Health and SONYMA in early 2022 to discuss the expansion of the EAH into the New York City boroughs. The EAH expansion into those areas will be launching in 2023.









Down Payment Assistance

The Long Island Housing Partnership's Down Payment Assistance Programs aid low-and moderateincome individuals and families struggling to secure enough money for a down payment.

The programs in Nassau County, the Town of Babylon and the Town of Brookhaven provide eligible first-time home buyers with down payment assistance. During 2022, 16 new homeowners participated in these programs.

In 2022, the Town of Babylon and the Town of Brookhaven increased their down payment and closing cost assistance, due to the escalating sale prices of homes on Long Island. Long Island Housing Partnership also received additional down payment and rehabilitation grant funds from the New York State Affordable Housing Corporation to subsidize our Down Payment Assistance Programs.









Home Improvement

The Home Improvement Program (HIP) provides significant benefits to the community by eliminating and preventing blight, and by correcting basic housing deficiencies, thereby improving the health and safety of homeowners with low-to-moderate incomes.

A separate component of the program is elimination of architectural barriers for handicapped homeowners, including modified bathrooms and/or the installation of wheelchair ramps.



Lending

<u>Long Island Housing Partnership Community Development</u> <u>Financial Institution (LIHPCDFI)</u>

The Long Island Housing Partnership established the Community Development Financial Institution (CDFI) to provide low-cost financing options to further the development of affordable housing on Long Island. LIHPCDFI has secured lines of credit from various banks totaling \$2 million.

CDFI works with our Builders to provide financing. JJR Associates, Inc. has been provided with pre-development and construction financing in the Suffolk County Scattered Site Development.

LIHP provided a development loan to the Uniondale Community Land Trust to develop their second home for first time homebuyers.



Fair Housing

The Long Island Housing Partnership continues its commitment to offer fair housing education, training, and resources. Through the use of the LIHP website, multiple social media platforms, virtual group trainings, and specialized technical assistance, LIHP continues to promote adherence to fair housing laws and equitable housing choices. These efforts support integration, and help to reduce and eliminate discriminatory practices.

Training covers federal, state, and local fair housing/civil rights laws, including protected classes, tenant screening, criminal background checks, sexual harassment in housing, reasonable accommodations and reasonable modifications, service and support animals, familial status discrimination, and lawful source of income protections.

LIHP worked with federal, state and local government fair housing experts, as well as civil rights attorneys, in addition to in-house resources, to provide trainings for property owners and rental agents, developers, rental maintenance staff, lenders, and Realtors®. Not only did these trainings offer basic fair housing information, but they provided important updates as new laws and regulations were enacted. LIHP emphasized best practice guidance to prevent discriminatory actions, such as steering, and to promote equal opportunity and

Fair housing information and referrals helped consumers understand their rights and protections, recognize the signs of discrimination, and report alleged discriminatory actions to government or private fair housing enforcement entities for further assistance.



THIS ESTABLISHMENT IS SUBJECT TO THE NEW YORK

DISCRIMINATION BASED UPON AGE, RACE, CREED, COLOR, NATIONAL ORIGIN, SEXUAL ORIENTATION, MILITARY STATUS, SEX, PREGNANCY, GENDER IDENTITY OR EXPRESSION, DISABILITY OR MARITAL STATUS IS PROHIBITED BY THE NEW YORK STATE HUMAN RIGHTS LAW. SEXUAL HARASSMENT OR HARASSMENT BASED UPON ANY OF THESE PROTECTED CLASSES ALSO IS PROHIBITED.

ALL EMPLOYERS (until February 8, 2020, only employers with 4 or more employees are covered), EMPLOYMENT AGENCIES, LABOR ORGANIZATIONS AND APPRENTICESHIP TRAINING PROGRAMS

Also prohibited: discrimination in employment on the basis of Sabbath observance or religious practices; hairstyles associated with race (also applies to all areas listed below), prior arrest or conviction record predisposing genetic characteristics; familial status, pregnancy-related conditions, domestic violence victim status

Reasonable accommodations for persons with disabilities and pregnancy related conditions including lactation may be required. A reasonable accommodation is an adjustment to a job or work environment that enables a person with a disability to perform the essential functions of a job in a reasonable manner

Also covered domestic workers are protected from harassment and retaliation: interns and nonemployees working in the workplace (for example temp or contract workers) are protected from all discrimination

RENTAL, LEASE OR SALE OF HOUSING, LAND AND COMMERCIAL SPACE, INCLUDING ACTIVITIES OF REAL ESTATE BROKERS AND SALES PEOPLE Also prohibid discrimination on the basis of lawful source of income (for example housing vouchers, disability benefits, child

support), familial status (families with children or being pregnant), prior arrest or sealed conviction; commercial boycotts or blockbusting

onable accommodations and modifications for persons with

disabilities may also be required.

Does not apply to:

(1) retail of an apartment is an owner-occupied two-family house
(2) restrictions of all rooms in a housing accommodation to individe

(3) rental of a room by the occupant of a house or apartment (4) sale, rental, or lease of accommodations of housing exclusively to persons 55 years of age or older, and the spouse of such persons

ALL CREDIT TRANSACTIONS INCLUDING FINANCING FOR PURCHASE, MAINTENANCE AND REPAIR OF HOUSING

PLACES OF PUBLIC ACCOMMODATION SUCH AS RESTAURANTS, HOTELS, HOSPITALS AND MEDICAL OFFICES, CLUBS, PARKS AND GOVERNMENT OFFICES

Age is not a covered classification relative to public accommodations. Reasonable accommodations for persons with disabilities may also be

All public schools and private nonprefit schools, at all education levels, excluding those run by religious organizations.

ADVERTISING AND APPLICATIONS RELATING TO EMPLOYMENT. REAL ESTATE, PLACES OF PUBLIC ACCOMMODATION AND CREDIT TRANSACTIONS MAY NOT EXPRESS ANY DISCRIMINATION

If you wish to file a formal complaint with the Division of Human Rights you must do so within one year after the discrimination occurred. The Division's services are provided free of charge.

If you wish to file a complaint in State Court, you may do so within three years of the discrimination. You may not file both with the Division and

Retallation for filing a complaint or opposing discriminatory practices is prohibited. You may file a complaint with the Division If you have been retaliated against.

FOR FURTHER INFORMATION, WRITE OR CALL THE DIVISION'S

NEAREST OFFICE, HEADOLIARTERS: ONE FORDHAM PLAZA, 4TH FLOOR, BRONX, NY 10458

1-888-392-3644 WWW.DHR.NY.GOV

ESTE ESTABLECIMIENTO ESTÁ SUJETO A LA LEY DE DERECHOS

LA LEY DE DERECHOS HUMANOS DEL ESTADO DE NUEVA YORK PROHÍBE LA DISCRIMINACIÓN POR EDAD, RAZA, CREDO, COLOR, ORIGEN NACIONAL, ORIENTACIÓN SEXUAL, ESTATUS MILITAR, SEXO, EMBARAZO, IDENTIDAD O EXPRESIÓN DE GÉNERO, DISCAPACIDAD O ESTADO CIVIL. TAMBIEN ESTA PROHIBIDO EL ACOSO SEXUAL O EL ACOSO POR CUALQUIERA DE ESTAS CLASES PROTEGIDAS.

TODOS LOS EMPLEADORES (hasta el 8 de febrero de 2020, solo los empleadores de cuatro o más personas), AGENCIAS DE EMPLEO, ORGANIZACIONES DE TRABAJO Y PROGRAMAS DE CAPACITACIÓN DE APRENDICES

Asimismo, está prohibida la discriminación en el empleo sobre la base de la observanda del Shabat o prácticas religiosas; pelnados asodados con la raza (también se splica a las áreas enumerados a coritimación) arresto provio o antecedentes penales: las características geneticas predisponentes; el estado etit, las concidiciones relacionades con el embenazo.

Es posible que sea necesario hacer acomodos razonables para porsonas con discapacidades y condiciones refactoriadas con el embianazo incluyendo lactación, Un amegio razonable es uma adaptación a un trabajo o enformo. taboral que permita que una persona con discapacidad realice las tareas eserciales de un trabajo de manera razonable.

También están cubiertos: trabajadores domésticos están protegidos en casos aceso y represaltes; internes y no emploados cuales trabajan en el lugar de trabajo (por ejemplo trabajadores tempotarios o contratantes), están protegido de toda discriminación descrita arriba.

ALQUILER, ARRENDAMIENTO O VENTA DE VIVIENDA, TERRENO O ESPACIO COMERCIAL INCLUYENDO ACTIVIDADES DE AGENTE DE BIENES RAICES Y VENDEDORES También esta prohibido: la descriminación a base de fuente de ingreso legal (por ejemplo vales, beneficios de discapacidad, manutención de niños); estado familiar (Bamilias con niños o en estado de ambarazo); arresto previo o condora sellada: boloci cornercia o acoso limpobiliario.

También es posible que sea necesario realizar modificaciones y arregtos razonables para personas con discapacidades Excepciones:

(1) alguiler de un apartamento en una casa para dos familias ocupada por el

(2) restricciones de todas las habitaciones en una vivienda para individuos del

(3) alquiler de una habitación por parte del ocupante de una casa o

apartamento (4) venta, atquiler o amendamiento de alojamiento en una casa exclusivamente a personas mayores de 55 años y al conyuga de dichas

También se prohíbe: discriminación en vivienda sobre la base del estado civil (por ejemplo, familias con hijos).

TODAS TRANSACCIONES CREDITICIAS INCLUYENDO FINANCIAMENTO PARA LA COMPRA, MANTENIMIENTO Y REPARACION DE VIVIENDAS

LUGARES DE ALOJAMIENTO PÚBLICO, COMO RESTAURANTES, HOTELES, HOSPITALES Y CONSULTORIOS MÉDICOS, CLUBS, PARQUES Y OFFICINAS DEL GOBIERNO.

Excepción: La edad no es una clasificación cubierta respecto a los afojamientos públicos. Es posible que sea necesarlo realizar arreglos razonables para personas con discapacidades.

INSTITUCIONES EDUCATIVAS

Todas las escuelas publicas y escuelas privadas sin ánimo de lucro, en todos los niveles, excluyendo escuelas dirigidas por organizaciones religiosas.

PUBLICIDAD Y SOLICITUDES RELACIONADAS CON EL EMPLEO, LOS IMMUEBLES, LOS LUGARES DE ALOJAMIENTO PÚBLICO Y LAS TRANSACCIONES CREDITICIAS NO DEBEN EXPRESAR NINGUN ACTO DISCRIMINATORIO

Si desea presentar una demanda formal ante la División de Derechos Humanos, debe hacerio dentro de un año desde que ocurra la discrim Los servicios de la División se ofrecen sin cargo.

Si desea presentar una demanda ante el Tribunal Estatal, puede hacerio dentro de los tres eños desde que ocurriera la discriminación. No puade presentar una demanda ante la División y ante el Tribunal Estatal.

Se prohiben las represalias por presentar una demanda u oponerse a prácticas discriminatorias. Puede presentar una demanda ante la División si sufrió represalias.

PARA OBTENER MÁS INFORMACIÓN, ESCRIBA O LLAME A LA OFICINA MÁS CERCANA DE LA DIVISIÓN, OFICINA CENTRAC ONE FORDHAM PLAZA, 41H FLOOR, BRONX, NY 10458

LIHP staff continue to attend virtual fair housing trainings throughout the year and seek advice related to their practice

LIHP's Fair Housing Education Coordinator joined NYS Division of Human Rights trainings when offered and was invited to the Anti-Hate and Bias Prevention new initiatives meeting on Long Island. LIHP regularly attends regional fair and affordable housing group meetings, including the Enterprise Community Partners and Fair Housing Justice Center Fair and Affordable Housing Roundtable, the New York Housing Conference, and the LI Housing Coalition. These groups provided timely information on the federal and state budgets as well as proposed legislation related to affordable housing and fair housing.

Education and Counseling



Pre Purchase Counseling



- First time Homebuyers
- Homebuyer Education Courses
- Certified HUD Counseling Agency

For assistance: www.lihp.org/firsttime.html Email: prepurchase@lihp.org Call: 631-435-4710



Asesoramiento Previo a la Compra



- Compradores de vivienda por primera vez
- Cursos de educación para
 compradores de vivianda
- Agencia de Consejeria

Andrew Steel

Para asistencia:

www.lihp.org/firsttime-sp.html Correo electronico: precompra@lihp.org

llame al: 631-435-4710

Virtual First Time Home Buyer Group Orientation:

When potential homeowners first think about purchasing their first home, we believe education is the first step. Having a clear and concise understanding of the homebuying process gives potential homeowners an advantage of knowing what they can expect as they move through the homebuying process. We recommend starting with our Monthly Virtual First Time Home Buyer Orientation. This monthly workshop covers an introductory session on homeownership where the goal is to ensure prospective homebuvers gain general knowledge and an understanding of the homebuying process. Prospective homeowners are prepared for the responsibilities of homeownership and are empowered to make informed decisions throughout the process. As a certified HUD Counseling agency, LIHP has HUD-certified housing counselors available to educate on income, credit, debt, the mortgage loan process, LIHP grants & down payment assistance, the roles of real estate lenders and attorneys, home inspections, fair housing and many other aspects of homeownership. Through our virtual format, LIHP was able to reach 796 households in 2022. Using interactive polls and Q&A via the chat box, we are able to connect with our participants and ensure that the information being provided is relevant and easily captured. We have expanded our orientation language services to include Spanish, as well as other requested languages.

One-on-One Pre-Purchase Mortgage Counseling:

Buying a home and becoming a homeowner is one of the most important decisions a family can make. It has serious financial and emotional implications and is a major part of the American Dream. LIHP acknowledges that most homebuyers may be unaware of where to begin. After attending our Virtual First Time Home Buyer Orientation, we recommend clients continue with our one-on-one Pre-Purchase Mortgage counseling. Clients will gain access to HUD-Certified Housing Counselors that are trained to guide clients through the homeownership process, determine if they are ready for homeownership, review affordability, and educate on what loan products may be available to them. LIHP continues to offer virtual one-on-one counseling sessions, seeing a total of 277 clients in 2022. Throughout the year, we saw mortgage interest rates double, affecting affordability and limiting the purchasing power of our clients. We were able to assist in securing 82 mortgage commitments, allowing these homeowners to obtain decent, safe and affordable housing despite the challenging housing market. As a HUD Certified Housing Counseling agency, it is our mission to provide guidance and help clients understand and build confidence on their journey to homeownership.



OVERVIEW OF COUNSELING PROGRAMS FOR 2022				
Pre-Purchase & Group Counseling	796			
Commitments	82			
Average Loan Amount	\$265,779			
Total Loan Amounts	\$21,793,891			
Default & Foreclosure Counseling	33			

Education and Counseling

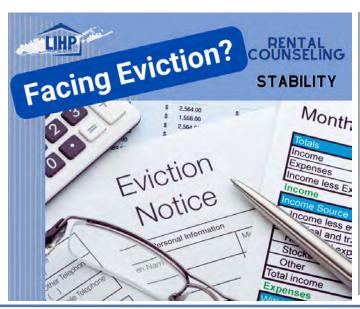




Mortgage Delinquency and Default Resolution Counseling:

Facing foreclosure can be an extremely intimidating experience. The majority of homeowners that go through Homebuyer Education, typically have a greater chance of avoiding foreclosure. However, sometimes unexpected events may affect a household's ability to keep up with the financial burden that may arise. We witnessed this during the COVID-19 Pandemic, when many households experienced instability they might have not foreseen. With an assessment of the client's financial situation, HUD-certified Counselors can assist homeowners in discussing loss mitigation options that may be available. Understanding that reaching out for help can be hard to do, LIHP has partnered with other not-for-profit organizations and local municipalities to reach households to educate on early intervention and loss mitigation. LIHP is part of the Homeowner Protection Program (HOPP) Network,

funded by the New York State Attorney General's office. The HOPP Network consists of non-profit organizations that collaborate to assist homeowners with applying for loss mitigation, representation in court proceedings and foreclosure prevention counseling. In 2022, LIHP counseled and provided services to 33 households experiencing housing instability. LIHP has also been working with New York States Homeowners Assistance Fund (HAF) as advocates for clients that have applied for up to \$95,000 in assistance to prevent mortgage delinquencies, foreclosures, losses of utilities and displacement. In 2022, we saw the end of New York State's Eviction Moratorium, which put a hold on evictions due to the COVID-19 Pandemic. LIHP has continued to be actively engaged with many homeowners, providing guidance and support through these difficult times.





COVID Emergency Assistance Programs



LONG ISLAND HOUSING PARTNERSHIP, INC.

EMERGENCY ASSISTANCE PROGRAMS







Town of Brookhaven COVID-19 Mortgage and Rental Arrears Program

The pandemic created difficult financial times for homeowners, renters and landlords. In 2021, the Town of Brookhaven, utilizing federal CDBG-CV funds, established a rent and mortgage relief program to provide financial assistance to low-to-moderate income households with rental and mortgage arrears. LIHP partnered with the Town of Brookhaven to administer the program providing much needed assistance to residents unable to pay their rent and mortgage due to the pandemic.

In 2022, LIHP assisted 37 households with their rent totaling \$599,951 and 18 homeowners with their mortgages totaling \$368,401. Since the program inception in 2021, 132 households have received \$1,693,153 in funding assistance.

Town of Hempstead and Town of Oyster Bay Emergency Rental Assistance Programs

The Long Island Housing Partnership Emergency Rental Assistance (ERA) programs were put in place to assist tenants and landlords who were affected by COVID-19. These programs enabled tenants and landlords to retain their dignity, personally and financially. Households were relieved of the worry about getting evicted, and landlords were able to recoup their losses. The ERA Programs were administered by Long Island Housing Partnership on behalf of the Town of Hempstead and the Town of Oyster Bay. LIHP was recognized by the National Housing Conference and Housing Partnership Network (HPN) during their webinar titled "The Pivotal Role of Nonprofits in the Emergency Rental Assistance Program (ERAP)".

The ERA Programs, funded through the U.S. Treasury Department, enabled residents to cure their housing instability due to rent arrears. Financial assistance was made available for eligible households for rent arrears, prospective rent, utilities and home energy costs, and other expenses related to housing, to the extent that they were incurred on or after March 13, 2020. The LIHP ERA Program staff worked diligently to process the applications and disburse the funds as quickly as possible.

The COVID-19 pandemic hit households and businesses hard with loss of income and lack of ability to pay their mortgages and bills.

Through direct assistance to tenants and landlords, on behalf of the Town of Hempstead program, LIHP received almost 7,000 intakes and has disbursed over \$29 million in relief funding. On behalf of the Town of Oyster Bay, LIHP received almost 1,500 intakes and has disbursed nearly \$9 million in relief funding.

The outpouring of gratitude was vast. LIHP has received many grateful calls, emails and cards from tenants and landlords that had fallen on hard times due to the COVID-19 pandemic, and were helped by these programs.

Client Testimonials



"A World of Thanks!
Thank you so much for all of your help to make my dream of homeownership into reality! I am so grateful for all of your hard work and dedication through this process. With appreciation..."

- Salina

"I just wanted to reach out and say thank you for all the assistance and help from my Counselor. She was so helpful and responsive, in the application process. I really appreciate everything and it truly means a lot to me!"

- Edward

"When I saw the approval letter, my tears were actually busting out. I have so many words wanting to say thank you to you and your colleagues. I'm really thankful that ERAP saved my family from the huge financial distress. Thanks again for your help and thanks to God!" - Jack

"WOW! I cannot put into words how grateful we are for your support!!!

THANK YOU SO VERY, VERY MUCH FOR THIS! You are making a HUGE difference for our family and we will try to pay this good fortune forward every chance we get. Filled with gratitude," – Ben

"What a pleasure it was working with LIHP. I knew from the first conversation that your staff was going to get me assistance. Extra steps were taken to help me and follow-ups were constant. My mortgage company received a check for my arrears all because your staff knew what needed to be done. I can not express how much this has helped me in my life and what a huge burden has been lifted!" - Lauren C

"Thank you so much for working hard to assist my family. Your office has been such a blessing thus far." – Yashika

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- Helps employers recruit and retain workers through the Employer Assisted Housing Program
- Have established downpayment assistance programs and rehabilitation programs in areas throughout Long Island
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Outreach and Advocacy

HUD TOUR

Peter Elkowitz, President/CEO and James Britz, Executive Vice President/COO of Long Island Housing Partnership, took Ms. Alicka Ampry-Samuel, HUD NY/NJ Regional Administrator, along with Samuel Miller, HUD Senior Management Analyst, Region II and Adam Glantz, HUD Supervisory Management Analysis Regional FQIA Liaison, and Michelle DiBenedetto, LIHP's Director of Special Programs, on a tour to see HUD sponsored developments in October of 2022.

HUD and Justin Hornung, a Suffolk County Housing Official, along with Brookhaven Supervisor, Edward Romaine, and Brookhaven's Commissioner of Housing & Community Development, Alison Karppi, visited a multifamily affordable housing development and various single-family scattered site homes in the Bellport Area. Builders Peter Florey from D&F Development and Ralph Vasquez from JJR Associates also attended.

Throughout the tour, the group met with Village of Patchogue's Mayor, Paul Pontieri, and Marian Russo, Community Development Director, while touring the developments of New Village, Copper Beech, and Riverwalk.

During the final part of the tour, our group met with LIHP's 2nd Vice Chairwomen Mary Reid, along with Donna Perricone, President of Bay Shore Chamber of Commerce in the Town of Islip, and visited South Wind Village and Cortland Square Developments. Stacey Krumholz, a Cortland Square Homeowner, and now a Certified HUD Mortgage Counselor, was there to greet all of us.



James Britz, Peter Elkowitz, Alicka Ampry-Samuel, Supervisor Edward Romaine, Peter Florey

Outreach and Advocacy

OPINION / COMMENTARY / GUEST ESSAYS

It's time for LI to get serious about housing



The Copper Beech Village townhouses in Patchogue are an example of some Long Island communities' successes on affordable housing. Credit: Newsday/Erin Geismar

By Peter Elkowitz

Guest essay

Updated May 8, 2023 5:07 pm

While the recently approved state budget did not contain her proposed 'Housing Compact,' Gov. Kathy Hochul should be commended for trying to address the housing crisis in our region where the demand for housing far exceeds the supply of housing, especially for affordable homes. Unfortunately, urban-centric organizations urging the governor to use mandates and not incentives did her no favors as they consistently failed to understand the issues and challenges of constructing new housing projects in the suburbs. It is also unfortunate that some of the good ideas proposed by the governor, like infrastructure funds and planning grants for municipalities, were not included in the final budget.

Outreach and Advocacy

Suburban attitudes about housing have improved significantly during the last decade, including right here on Long Island. Many municipalities are already meeting or exceeding housing targets proposed by the governor. Just look at the successes in the villages of Patchogue, Farmingdale, Lindenhurst, Westbury and Mineola and how new housing projects have revitalized the downtowns in those communities.

There are two primary approaches toward achieving the goal of creating more housing units: one that offers incentives, the other that creates mandates for higher density zoning. The incentive approach is far more effective in the long term as it helps foster partnerships, trust, collaboration, and dialogue among developers, local elected officials, and the residents who reside in the affected communities. Engaging the community at the outset is critical to the success of the development process.

Albany may likely address housing issues before the legislative session ends in June or when lawmakers commence the next session in January. So, rather than wait for future action from Albany, now is a good time for municipalities to demonstrate what can be done using their local and home-rule powers.

Each local government entity should develop a plan for the purposes of addressing the housing crisis. Targets could be set based on data like population density, proximity to downtowns and rail stations, environmental resources, and whether the infrastructure exists to accommodate more housing.

Each village mayor and town supervisor should convene stakeholders in the community to develop such a plan, which could also consider model policies and guidelines shared by the state. They should collect data, identify sites, come up with design concepts, and then they could prepare a zoning overlay district to accommodate more housing where the infrastructure exists (or where infrastructure can be constructed with state financial help).

Once plans are approved by the local governments, the state could become a partner with the municipalities to help them develop the plan, implement a pipeline of projects identified in the plan, and then offer financial and other assistance from state agencies to help expedite construction of the new housing.

So, let the planning commence! Give municipalities a few years to make some progress. Any assistance from New York State would be welcomed. The state could always try to play a larger role in the future if the housing supply does not increase or if a community refuses to do anything.

The governor's worthy goals can be achieved without mandates, but it will take open and honest collaboration, as well as inclusive planning, if we are to reach them.

This guest essay reflects the views of Peter J. Elkowitz, president and chief executive of the Long Island Housing Partnership.

Financials

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2022 AND 2021

		2022		2021
ASSETS				
Current Assets				
Cash and cash equivalents (Notes 2E and 14) Current portion of funds held as program agent (Note 7) Accounts receivable, net (Note 2F) Due from escrow agent Prepaid expenses and other Current portion of notes receivable (Note 2F) Investments (Notes 2G and 4) Total current assets	\$	6,499,460 424,687 1,702,647 - 87,225 250,000 4,852,111 13,816,130	\$	5,050,683 491,399 1,932,542 2,811 70,826 250,000 5,670,135 13,468,396
Funds held as program agent (Note 7) Notes receivable (Note 2F) Capitalized project costs (Notes 2H and 5) Finance lease right of use asset (Note 2O and 11) Operating lease right of use asset (Note 2O and 11) Fixed assets, net (Notes 2I, 2M and 6) Donated land (Notes 2M and 12) TOTAL ASSETS	<u> </u>	1,112,629 3,483 2,869,878 22,637 630,432 170,893 1,083,907	<u> </u>	936,661 3,483 2,639,353 - 228,848 633,303
LIABILITIES				
Current Liabilities Accounts payable and accrued expenses (Note 15) Home buyers' deposits held in escrow Current portion of deferred revenue (Notes 2J and 2L) Current portion of project grant advances - governmental (Note 8) Current portion of project grant advances - private (Note 8) Current portion of construction and land trust reserves Lines of credit (Note 10) Current portion of funds held as program agent (Note 7) Current portion finance lease liability (Note 2O and 11) Current portion operating lease liability (Note 2O and 11) Total current liabilities Deferred revenue (Notes 2J and 2L) Project grant advances - private (Note 8) Construction and land trust reserves Funds held as program agent (Note 7) Finance lease liability (Note 2O and 11) Operating lease liability (Note 2O and 11)	\$	1,237,207 - 41,959 310,680 1,181,476 - 250,000 424,687 10,800 105,176 3,561,985 69,833 1,642,469 203,999 1,112,629 8,792 525,256 7,124,963	\$	935,157
COMMITMENTS AND CONTINGENCIES (Note 11)				
NET ASSETS (Notes 2D and 12)				
Without donor restrictions: Undesignated Board-designated for operating and capital reserves	_	5,565,610 4,836,611 10,402,221	_	5,209,091 5,654,635 10,863,726
With donor restrictions: Purpose-restricted Restricted in perpetuity	_	1,083,398 1,099,407 2,182,805	_	1,052,996 648,803 1,701,799
TOTAL NET ASSETS		12,585,026	_	12,565,525
TOTAL LIABILITIES AND NET ASSETS	\$	19,709,989	\$	17,910,044

LONG ISLAND HOUSING PARTNERSHIP, INC. AND AFFILIATES COMBINED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		
SUPPORT AND REVENUE		
Receipts and government grants		
from transfer of homes Note 2L)	\$ 3,144,679	\$ 1,000,000
Government grants (Note 2L)	3,254,200	2,441,200
Private grants (Note 2L)	349,042	770,533
Contributions of cash and other financial assets	49,737	145,019
Contributions of nonfinancial assets (Note 2M)	160,569	26,582
Special events (net of direct expenses of \$26,030 for 2022)	72,920	-
Mortgage counseling (Note 2L)	150,746	119,658
Technical assistance (Note 2L)	627,143	738,362
Interest	30,438	18,590
Gain from sale of subsidiary partnership interest (Note 15)	-	968,243
Paycheck Protection Program loan and interest forgiveness (Note 9)	-	351,814
Other income (Note 11)	364,567	251,868
Loss on disposal of fixed asset	(9,768)	
Net assets released from donor restrictions (Note 12)	39,598	28,143
TOTAL SUPPORT AND REVENUE	8,233,871	6,860,012
EXPENSES (Note 2N)		
Program services:		
Development	3,023,681	1,584,111
Counseling and education	435,413	361,674
Technical assistance	293,283	282,579
COVID-related programs	2,130,481	1,425,722.00
Other	432,703	480,544
Total program services	6,315,561	4,134,630
Supporting services:	0,515,501	4,154,050
Management and general	1,418,944	1,527,040
Fundraising	142,847	36,517
TOTAL EXPENSES	7,877,352	5,698,187
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		
BEFORE INVESTMENT ACTIVITIES	356,519	1,161,825
Investment interest and dividends, net of expenses (Note 4)	194.939	376.600
Realized and unrealized gains (Note 4)	(1,012,963)	10,116
Net investment return (Note 2K)	(818,024)	386,716
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS	(461,505)	1,548,541
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS		
Donated land (Note 2M)	450,604	-
Private grants	70,000	40,000
Net assets released from donor restrictions (Note 12)	(39,598)	(28,143)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS	481,006	11,857
CHANGES IN NET ASSETS	19,501	1,560,398
Net Assets - Beginning of Year	12,565,525	11,005,127
NET ASSETS - END OF YEAR	\$ 12,585,026	\$ 12,565,525

Staff

Development, Technical Assistance & Other Housing Program Services



Michael Miller Assistant Vice President of Programs



Michelle Di Benedetto
Director of
Special Programs



Jennifer Chan Director of Technical Assistance Programs



Laura SavinoDirector of
Government Programs



Joan Ginley Asst. Director of Technical Assistance Programs



Doris Meyer Manager of Technical Assistance Programs



Nicole McCarthy Manager of Technical Assistance Programs



Melissa Wortman Program Manager EAHP/DPAP/HIP



Doug Hirst Construction Program Coordinator



James Nemley P/T Program Manager

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Christine Pagliari Manager of Rental Assistance Programs



Donna Craig Asst. Manager of Rental Assistance Programs



Sharon MullonOn-Call Fair Housing Advisor



Virginia Pomaro Rental Assistance Specialist



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Paola Munoz Program Assistar

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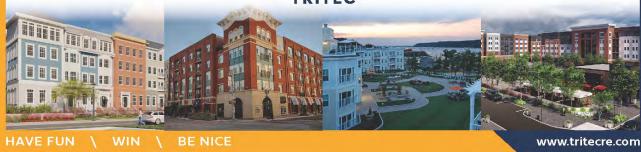
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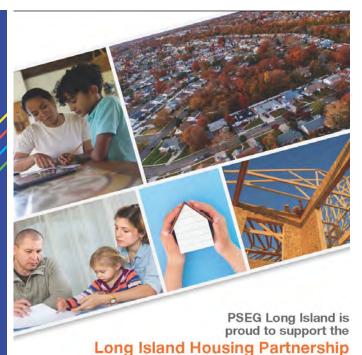
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180 Oser Avenue
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