Long Island Housing Partnership, Inc.
2001 annual report

achieving the dream
The mission of the Long Island Housing Partnership is to provide housing opportunities for those who, through the unaided operation of the market place, would be unable to afford decent and safe homes.

The Long Island Housing Partnership is a private-sector initiative that invests private and public funds and offers expertise to create housing, which, in turn, spurs economic development and neighborhood revitalization.

The Housing Partnership is the nation's first not-for-profit, public/private housing development company based solely in the suburbs. It is a consortium of Long Island-based business, religious, civic, professional, and labor organizations. The Housing Partnership builds affordable homes for low- and moderate-income Long Islanders, administers down payment assistance programs for Long Island municipalities and employers, rents affordable units to low-income Long Islanders, arranges financing for socially worthy housing developments, offers technical assistance to community housing groups, provides technical assistance to several Long Island Towns, and provides free mortgage counseling to first-time buyers.

In all its efforts, the Housing Partnership is building a better future for Long Islanders.
The point could be made that 2001 was the most significant year for the Long Island Housing Partnership in its 14-year history.

It certainly was a productive year. The Housing Partnership closed on 92 affordable homes built or sponsored by the Housing Partnership. In addition, 2001 saw the completion of the 112 affordable rentals at Medford Landings and the start of the 42 affordable rentals as phase II of the 114-unit Broadway West affordable rental complex. The 158 families who received affordable home mortgages as well as the 64 families who avoided foreclosure because of the Housing Partnership all add to the accomplishments of 2001.

December 7, 2001 is probably the one day of the year the Housing Partnership and Lorraine and Frank D’Erasmo and their three children will remember most. That’s the day the D’Erasmos closed on the first home at the Housing Partnership’s South Wind Village, the affordable residential revitalization of downtown Bay Shore.

The mixed-use, mixed-income South Wind Village is the Housing Partnership’s major achievement since its creation. The 78-unit mix of affordable ownership and rental homes is located in the heart of Bay Shore close to public transportation and downtown businesses. It replaced one of the most blighted and troubled areas on all Long Island. The South Wind Village achievement is by no means the Housing Partnership’s alone. There were many public and private partners.

Tragically, the day Americans will remember most in 2001 is September 11th and its inhumanity and destruction. The Housing Partnership, in a very small way, assisted families touched by the tragedy through its administration of the Victims’ Relief Fund that was created by a Housing Partnership founding member, the Long Island Builders Institute. In a larger sense, the Housing Partnership’s work of the past 14 years, its helping low-income families and communities achieve the benefits of safe and affordable homes, is consistent with the positive values of the American spirit.

Please remember that none of our achievements are possible without you, our active members. Whether you are a partner from the public or private sector, the Housing Partnership would accomplish little without your involvement.

We welcome your comments.

Peter Klein, Chairman
Jim Mongio, President, CEO
Peter J. Elowitz, Jr., Executive Vice-President, CFO
On December 7, 2001, Frank and Lorraine D'Erasto and their three children became Long Island homeowners and the first family to move into South Wind Village. They often thought the day would never come.

Owning a home on Long Island was such a fantasy for the D'Erasto family that they were ready to leave Long Island. Even with two full-time jobs, Frank and Lorraine couldn't save enough for a down payment. And renting wasn't any cheaper. The five-member family was living in a relative's basement in Brentwood, crammed into a space the size of a garage. But at the end of 2001, the D'Erastos closed on their $84,000 home and became the first of the new homeowners at South Wind Village.

South Wind Village, a community of 52 low- and moderate-income first-time homeowner households, 16 low-income senior renters and 10 low-income family renters built on previously developed land, is a first for Long Island. Located in the heart of downtown Bay Shore, South Wind Village not only brings safe and affordable homes to 78 Long Island families, but also is another tangible example of community renewal through affordable homes. And its completion would not have been possible without the Housing Partnership's many private and public-sector partners.

Most important of all, South Wind Village is a community of quiet leaders who are not interested in individual glory but rather who look out for the greater good of all. They are incredibly conscious of the welfare of their neighbors. They are a vibrant, committed group of homeowners, and I would be proud to be their neighbor.

— Marge Valer, Volunteer, Housing Partnership
Leading the way was New York State, its Division of Housing and Community Renewal and Affordable Housing Corporation under the leadership of Governor George E. Pataki. The most involved local public partner was the Housing Partnership’s long-time partner, Islip Town, its Community Development Agency, Housing Authority, Planning Department and especially its Supervisor Pete McGowan and Town Board members. Suffolk County’s Department of Public Works, Suffolk County Water Authority and the Long Island Power Authority were also very involved partners.

The private sector was no less involved. Michael Dubo, a principal of the Beachwood Organization, stepped in at South Wind Village and completed an incredibly complex development. EAB, now Citibank, made the first funding commitment to South Wind Village way back in 1996. Citibank, the Roslyn Savings Foundation, Astoria Federal Savings and Loan Association, Washington Mutual, and HSBC were among the Housing Partnership’s financial partners providing affordable home mortgages. KeySpan Corporation also provided assistance at South Wind Village.

Perhaps no South Wind Village partner was more involved than the people of Bay Shore. The citizens of Bay Shore actively supported South Wind Village every step of its long development. This support culminated with a heart-warming and affectionate party, “Bay Shore Welcomes South Wind Village,” under the brilliant orchestration of Chamber of Commerce President Donna Pietro.

South Wind Village is not completed yet. Landscaping and other improvements will be made in 2002. But its future really will be in the hands of its new residents and their commitment to Bay Shore.
Working with community, municipal and private sector partners to create affordable homeownership and stable neighborhoods is one of the most important tasks of the Long Island Housing Partnership. Sunnybrook Court will be another manifestation of this work.

Sunnybrook Court, ten affordable town homes, will replace two overcrowded boarding houses that had been operated by an absentee landlord. The Housing Partnership’s community ally is the Bay Shore Community Corporation led by Nikki Thompson.

Sunnybrook – bordered by Sunrise Highway and Brook Avenue – is one of Bay Shore’s oldest neighborhoods. Homeowners, like Nikki Thompson, have long been tending to clean up sections of their neighborhood and to bring additional owner-occupied homes to the community.

Sunnybrook Court is located on the corner of Brook Street and Rhodes Avenue, the entrance to the Sunnybrook neighborhood. The beautifully designed new townhouses will be the gateway to the new neighborhood and a tangible sign that the revitalization is underway.

One private sector partner is builder Susan Barbash of Barbash Associates, Inc. Ms. Barbash is not only a builder of high quality residences, but she and the Barbash family have also been leading Long Island philanthropists. One of Susan’s principal causes has been the vitality of her hometown of Bay Shore. Sunnybrook Court will be another of the many Barbash gifts to Bay Shore. It will also be another sign that Bay Shore is back.

Islaip Town and Suffolk County are two long-standing Housing Partnership public-sector allies, and both will be very involved at Sunnybrook Court. Islaip, under Supervisor Pete McGowan, has already begun streamlining all municipal approvals and will work with Suffolk County, led by County Executive Bob Gaffney and Legislators Angie Carpenter and Cameron Arden, to access funding from the County’s innovative affordable housing opportunities program.

Four additional single family homes will be built by long-time Housing Partnership allies Tom and Clara Datre in Sunnybrook on land donated by Suffolk County and Islaiip Town.

All in all, the Housing Partnership is doing in Sunnybrook just what it should be doing: working with public and private partners to make Long Island a better place to live and work.
"How many units has the Long Island Housing Partnership built?" That is often the first question from the media and others who focus only on the most obvious of the Housing Partnership's achievements. The more insightful question would be how many lower-income families have achieved homeownership and how many families and communities have avoided the trauma of foreclosure because of the Long Island Housing Partnership?

The answers to those questions would be that over 3,000 families have benefited because of the Housing Partnership's many and diverse programs. Its counseling programs — pre- and post-purchase as well as default prevention — did not begin in earnest until 1995. Since then families have streamed in for appointments to learn how to secure the most affordable home loans, how to prepare for homeownership and how to budget, manage and save judiciously. Literally thousands of families have been able to qualify for lower cost mortgages because of LHP counseling and have also been able to build net worth for themselves and their children because of the breadth and depth of the Housing Partnership's educational programs.

The counseling programs do not exist in a vacuum. Most of the first-time homeowners who buy the Housing Partnership's affordable homes receive counseling. Counseling not only enables them to qualify for affordable home loans, but it also helps them to be better homeowners. Production is only one aspect of the Long Island Housing Partnership's mission. We do wish not only to produce new homes but also to educate new homeowners who are prepared for and knowledgeable about homeownership. We are not just in the production business. We are, like our partners Fannie Mae, in the American Dream business.
The Long Island Housing Partnership began its neighborhood partnership with the North Bellport/East Patchogue communities in 1992. In 2001 it continued to flourish. South Country Estates, a vibrant community of 19 new colonial homes and homeowners, blossomed in the fall of that year because of the Housing Partnership.

in 1999, a key public partner, Brookhaven Town, and its then Supervisor (now Congressman) Felix Grucci, asked that the Housing Partnership focus its efforts in one subdivision. Previously the Housing Partnership developed beautiful homes on scattered sites throughout the communities. The beautiful homes stabilized the troubled neighborhoods, but it was reasoned that a neighborhood of new homes would have a greater impact. And South Country Estates certainly has.

Brookhaven, now under Supervisor John J. LeValle, was the most directly engaged public partner. New York State, under the leadership of Governor George E. Pataki, and Suffolk County, under the leadership of County Executive Bob Califano, were also very involved public partners. New York State provided $475,000 through its Affordable Home Ownership Development Program. Suffolk County not only provided the
“South Country Estates is wonderful and we are blessed, and I can now make a decent life for my family.”
— Francia Rodriguez

land on which the homes were built, but it also granted $543,400 through its federal HOME allocation to write down the cost of each home to $93,750.

Long time Housing Partnership private-sector partners and supporters Clara and Tom Delore once again gave of themselves for the good of the community and the good of Long Island. South Country Estates could not have bloomed without their work.

The Housing Partnership has many partners working for the improvement of the community: Bellport, Hauppauge, East Patchogue Alliance and its Director Helen Martin; Town of Brookhaven, including Supervisor John J. LaValle, Bob Reutzel and Tony Gazzola; Suffolk County, including Joe Sansaverino, Community Development Director and the Department of Public Works and its Commissioner Charles Bathe.

All of our partners – from government, from the private sector, and from the community – work to give families like Alfred Alvarez’s the benefits of homeownership. Ms. Alvarez, who lost her husband in a Manhattan construction accident, now lives in one of the beautiful South Country Estates homes with her four children. “I love my new home,” she said. “After all I’ve been through, believe me, it’s a blessing.”
For working families, trying to find an affordable place to live in a tony resort area is always next to impossible. There are few, if any, more expensive resort areas in the nation than Long Island's Hamptons. That is one reason that the Housing Partnership's having already built 86 affordable homes with the Town of Southampton is significant.

In 2001, the Housing Partnership continued a productive relationship with the town. Operating under a technical assistance contract, the Housing Partnership partnered with Southampton to begin the planning necessary to build and facilitate both affordable rental and homeownership units.

The first homes that will result from the partnership will be 7 new homeownership units with 4 of them having attached affordable rentals. The homes will be located in Southampton's Bridgehampton hamlet, a community whose median home price exceeds $920,000. The four rentals are mandated as year-round and will be affordable to families whose incomes do not exceed 50% of Long Island's regional median. The ownership homes will be affordable to households at or below 80% of the regional medians.

These 11 homes are just the beginning of Southampton's efforts. And the efforts are needed. More than 40% of Southampton's work force is forced to live in communities west of the town, many very far west of it. The inability to live where a person works results in a diminution of the quality of life. Young people cannot live close to family and friends, and even in the middle of winter, the town's roadways are clogged with the notorious "trade parade," workers commuting from the west.

Former Councilman Patrick "Skip" Heaney was elected Town Supervisor in November, 2001. He made increasing the Town's supply of affordable homes for its young workers a top priority. The contract with the Long Island Housing Partnership is an auspicious beginning to his and the Town's efforts.
Millennium Hills will be a new community in Melville that will provide 44 affordable homeownership opportunities for families at or below 80% of Long Island’s regional median and 40 affordable rental apartments for families at or below 60% of the area median. And one of the best things about Millennium Hills is that it is being built in the Town of Huntington.

In all of Suffolk County, Huntington, with the possible exception of Long Island’s South Fork, has the greatest pent-up demand for affordable homes. In recent years, the Town has been making real progress toward meeting the need. The year 2001 saw the completion of Highview at Huntington and Kane Court, two outstanding affordable homeownership accomplishments. Huntington also passed landmark legislation to require an affordable component in any residential density increase. And perhaps most significantly, the development of Millennium Hills, after countless starts and stops since 1985, is moving ahead.

The Town of Huntington, under Supervisor Frank Patrone, and its Community Development Agency, led by Director Joe DeVincenti, has partnered with LHCF in the past and is a partner here. HUD public housing will make a vital contribution to the rentals, and New York’s Affordable Housing Corporation will contribute to the for-sale homes. Active Housing Partnership private sector member J.P. Morgan Chase will also provide necessary funding for the ownership units. Finally, long-time public sector partner Suffolk County under its innovative Affordable Homeownership Opportunities Program will be a vital player in the development of Millennium Hills. Special involvement by both County Executive Robert Gaffney and the Suffolk County Legislature’s Presiding Officer Paul Tonna was necessary.

The Housing Partnership is also working with new partners at Millennium Hills. The reconstituted Huntington Housing Authority is very involved. Griffon Construction and TFG Equities are partners in development and construction. The members of the civic associations of the neighboring Melville neighborhoods will be involved community partners.

Do so many partners make developing affordable homes more complicated? Yes, without question, they do. Is it necessary to have an abundance of partners to get affordable homes built on Long Island? The answer to that question is also yes, and the homeowners and renters at Millennium Hills will make the effort worthwhile.
County Executive Suozzi has spoken eloquently on his plan to revitalize troubled commercial areas with affordable homes. He knows the Long Island Housing Partnership is ready and able to partner with him in his visionary endeavors.

In March 2001, when Nassau County announced that its downpayment assistance program was kicking off, more than 7,000 potential applicants flooded the Housing Partnership’s phone lines. That’s right, more than 7,000. This response was one more indication that the demand for homeownership was an intense in Nassau as anywhere in the United States.

The year 2001 marked the fifth year that the Housing Partnership administered Nassau’s downpayment program. More than 450 Nassau families are now homeowners because of the help with down payments and closing costs that has totaled more than $4 million. A low- or moderate-income first-time homebuying family can access up to $10,000 in downpayments and/or closing costs from the program. The Housing Partnership’s jobs are to be certain that these families meet all eligibility criteria, that they purchase a home under the program’s purchase price limit, and that their trip to the closing table is as smooth as possible.

The maximum appraised value of $237,500 is especially difficult. Nassau’s median home sales price closed in on $300,000 in 2001 and continues to rise. There just is not enough affordable product in the county.

The Housing Partnership continues an effective partnership with Long Beach to increase the number of affordable homes in Nassau County. Also, burgeoning partnerships are underway with the Towns of North Hempstead, Oyster Bay, Hempstead, Village of Hempstead and the City of Glen Cove. The Housing Partnership also provides technical assistance to a wide array of Nassau not-for-profits to help them improve their communities.

The Housing Partnership is hopeful that the leadership of County Executive Tom Suozzi, elected in November 2001, will bring a new understanding of the importance of affordable homeownership to Nassau’s young families and its importance to the economic vitality of its communities. County Executive Suozzi has spoken eloquently on his plan to revitalize troubled commercial areas with affordable homes. He knows the Long Island Housing Partnership is ready and able to partner with him in his visionary endeavors.
The Housing Partnership served as a technical assistance provider and co-general partner for Medford Landings, a 112 unit rental development in Brookhaven. The Housing Partnership facilitated the development of the apartments designed for Long Island senior citizens with incomes below 50% of the regional median incomes.

On Long Island there is an incredible need for affordable rentals. Of renters 24.3% in Suffolk and 20.4% in Nassau spend more than 50% of their income on rents. Medford Landings offers very affordable rents for low-income seniors and handicapped Long Islanders. Rents for one-bedroom units range between $387 and $875, and two-bedroom apartments have rents between $790 and $955. These rates compare extremely favorably with market one- and two-bedroom rates that are between $1,100 and $2,300 on the Island.

By any standards, Medford Landings offers beautiful, affordable and safe living for its low-income residents. Located on Route 112 adjacent to Brookhaven Town Hall, it sits on more than 10 acres. All units are handicapped adaptable with special design features such as grab bars, accessible showers, and a special kitchen design to accommodate aging in place. There is also a community building featuring a lounge/meeting and dining area.

Medford Landings is the fourth Long Island apartment complex built under the federal government's low-income housing tax credit program that the Housing Partnership has facilitated. Arlen Contracting Corporation built and developed Medford Landings. The Housing Partnership anticipates future productive partnerships with this quality builder.
## Long Island Housing Partnership, Inc. and Affiliates —
### Combined Statements of Financial Position

**Years ended December 31,**

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 1,634,222</td>
<td>$ 700,380</td>
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<tr>
<td>Receivables</td>
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<td>300,800</td>
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<td>Investments</td>
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<td>Limited use assets</td>
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<td>Capitalized project costs</td>
<td>8,466,948</td>
<td>4,269,019</td>
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<tr>
<td>Furniture, equipment, and leasehold improvements</td>
<td>257,479</td>
<td>293,397</td>
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<tr>
<td>Other assets</td>
<td>177,280</td>
<td>74,493</td>
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<tr>
<td><strong>Total assets</strong></td>
<td><strong>$12,898,903</strong></td>
<td><strong>$8,471,957</strong></td>
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|                |          |          |
| **LIABILITIES AND NET ASSETS** |          |          |
| **LIABILITIES** |          |          |
| Payables        | $ 3,139,606 | $ 1,270,819 |
| Project grant advances | 3,995,805 | 1,988,031 |
| Home buyers' deposits | 129,422  | 44,753   |
| Loans payable   | 3,175,235 | 2,982,833 |
| **Total liabilities** | **10,440,330** | **6,286,433** |

|                |          |          |
| **NET ASSETS** |          |          |
| Unrestricted   | 2,197,090 | 1,782,460 |
| Temporarily restricted | 243,083  | 387,559  |
| Permanently restricted | 13,500   | 15,000   |
| **Total net assets** | **2,456,573** | **2,185,019** |

|                |          |          |
| **Net assets** | **$12,898,903** | **$8,471,957** |
### Changes in Unrestricted Net Assets

#### Support and Revenue

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<tr>
<th>Description</th>
<th>2001</th>
<th>2000</th>
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<tr>
<td>Contributions and grants</td>
<td>$ 559,966</td>
<td>$ 366,093</td>
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<tr>
<td>Receipts and government grants on transfer of homes</td>
<td>6,268,942</td>
<td>315,464</td>
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<td>Technical assistance and mortgage counseling</td>
<td>519,500</td>
<td>485,421</td>
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<tr>
<td>Other revenue</td>
<td>259,586</td>
<td>333,528</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>329,138</td>
<td>235,209</td>
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<tr>
<td><strong>Total support and revenue</strong></td>
<td><strong>7,037,131</strong></td>
<td><strong>1,795,715</strong></td>
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#### Expenses

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<th>Description</th>
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<td>Program services</td>
<td>6,833,273</td>
<td>1,454,507</td>
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<td>Supporting services</td>
<td>688,228</td>
<td>581,380</td>
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<tr>
<td><strong>Total expenses</strong></td>
<td><strong>7,522,501</strong></td>
<td><strong>2,035,887</strong></td>
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| Increase (decrease) in unrestricted net assets | 414,830 | (250,152) |

### Changes in Temporarily Restricted Net Assets

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<tr>
<td>Contributions and grants</td>
<td>186,562</td>
<td>306,665</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>(329,138)</td>
<td>(235,209)</td>
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<tr>
<td>(Decrease) increase in temporarily restricted net assets</td>
<td>(143,576)</td>
<td>71,456</td>
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**Increase (Decrease) in Net Assets**

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<tr>
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<td><strong>Net Assets, beginning of year</strong></td>
<td>2,105,518</td>
<td>2,384,215</td>
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<tr>
<td><strong>Net Assets, end of year</strong></td>
<td><strong>$2,456,573</strong></td>
<td><strong>$2,185,519</strong></td>
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The above data has been condensed from the financial statements audited by Holtz Rubenstein & Co., LLP, Certified Public Accountants of Melville, New York. Copies of the audited statements, including the auditors' unqualified opinion dated May 8, 2002, are available from the Long Island Housing Partnership, Inc. office upon request.
South Wind Village is "almost home"

It is a pleasure for me to thank you for all your hard work in helping me to accomplish my dream.

TO: Long Island Housing Partnership, Inc.

Dear Peter and Linda,

It is a pleasure for me to thank you for all your hard work in helping me to accomplish my dream. My children and I are enjoying our new home with love.

May the Almighty God bless each one of you and your family.

Sincerely,

[Signature]

12/6/2001

New EDITORIAL

"Where there is an A

At this difficult time, Partnership and kindness triumph!"
New homeowners welcomed to East Patchogue

South Country Estates opens through a joint effort of government agencies

Long Island Housing Partnership — It's a partnership that will make the American dream a local reality.

By Jeffrey Rosman

As vehicles rolled down Bellport Avenue in East Patchogue last week, teary-eyed Alvarado stood on the driveway with her 8-year-old son, sharing her story of hardship.

And the community itself helped, through a liaison committee set up by the partnership. A key volunteer was Catherine D'Emme, who works with a nonprofit developer, could not have succeeded alone. It was her idea. She said of the sale of East Patchogue last year at a news conference. "I love being part of something that makes a difference," she said. The partnership's goal is to create affordable housing in the region, by building homes that are within the reach of low-income families. The new homes are expected to be completed in the fall of 2002.
The Housing Partnership makes good things happen. The most involved members and representatives of the entire membership are HHP's Officers and Directors. In 2001 they guided the Housing Partnership through an intense year of planning for new developments.

CHAIRMAN
Peter Klein
PK Development Corp.

VICE CHAIRMAN
David Manning
KeySpan Corporation

TREASURER
John Coffey
Rensselaer Savings Bank

SECRETARY
Michelle DiBenedetto
Citibank

Susan Pettthy
Bank America Mortgage

Robert J. Rothschild
Bank of New York

Robert Murphy
Catholic Health Services of L.I.

Carol DiLaura
Chicago Title Insurance Co.

Patrick G. Harpin
Institute for Student
Achiness of Israel

Wesley A. Weinswright
J.P. Morgan Chase

Matthew T. Crosson
Long Island Association

Robert Hearrick
Long Island Board of Realtors

Barry S. Cohen
McMillan, Reiter, Bennett & Figano

Patricia Burns
Newsday

Laura Cassell
Catholic Charities
Diocese of Rockville Centre

John Hill
Washington Mutual
PRESIDENT, CEC
Jim Mergo

EXECUTIVE
VICE PRESIDENT, CFO
Peter J. Elowitz, Jr.

Michael P. Capaldo
Allstate Foundation

Harry Oster
Astoria Federal Savings & Loan Association

Jacqueline O'Garaow
Fairlelie Mao

Philip Grossman
First Bank

Robert Kaczynski
GreenPoint Mortgage

Edmund Kuehn
IBEW, Local 25

Charles March
Long Island Builders Institute

Robert Welbold
Long Island Builders Institute

Rev. Thomas W. Goodhue
Long Island Council of Churches

William Davidson
Long Island Power Authority

Howard Gross
Counsel
Weinberg, Kaley, Gross & Pergament

Jack Hurtt
Bay Shore Housing Development Fund Co.

Mary Reid
Bay Shore Housing Development Fund Co.
From left to right: Seated — Ann Marie Jones, Nanette Ramos, Denise Cafarelli, Rachel Cafarelli (Junior Financial Assistant), Carol Woods, Jeanette Perra, Kisha Williams-Wright
Standing — Sandra Graves, Linda Daly, Kelly Smith, Jeffrey Seper, Andrew Buonantuono, Lynn Manzella, Linda Mathews

Not pictured: Lynn Law, James Britz
public/private

Any year in which both Senator Hillary R. Clinton and Governor George E. Pataki speak at Housing Partnership events has to be considered a year of outstanding public sector participation; 2001 was such a year. These high profile public officials were two of many public sector elected and appointed partners. We could not function without them. Nor could we get anything accomplished without our private sector partners from banking, from education, from labor and from the religious community. The Long Island Housing Partnership gets good things done because it is a genuine public-private partnership.
acknowledgments

UNITED STATES GOVERNMENT
Mel Martinez, Secretary, HUD
Charles Schumer, Senator
Hillary Rodham Clinton, Senator
Gary Ackerman, Congressman
Felix Grucci, Congressman
Steve Israel, Congressman
Peter King, Congressman
Carolyn McCarthy, Congresswoman
Shung Chiu, Director Technical Division, HUD
Mirza Delrosario, Director of Public Housing, HJD
Vincent Hom, Program Manager, HUD
Markel Monales, HUD Regional Director, NY, NJ
Kathy Mullins, Deputy Director, HUD

NEW YORK STATE GOVERNMENT
George Pataki, Governor
Joseph Bruno, Senate Majority Leader
Joseph Bonacic, Senate Housing Chairman
New York State Senators
Owen Johnson, Caesar Trunza, Michael Balboni, Kemp Hartman, Carl Marcellino, Charles Fuschillo, James Lally
Sheldon Silver, Assembly Speaker
Vito Lopez, Assembly Housing Chairman
John Longo, Director, NYS Communications & Information Services
New York State Assembly Members
Thomas R. DiNapoli, Steve Levy, Phil Boyle, Patricia Eddington, Robert R. Sweeney, Steven L. Siegel, Patricia Avelar, Fred Thiele, Steven Englebright, John J. Flanagan, David Sidikman, Donna Ferrara, Earlene Hooper, Harvey Weisenberg
Judy Calagero, Commissioner, NYS DHCR
Kevin Carlisle, Assistant Commissioner, DHCR
John Farzella, Senior Architect
Mike Ferguson, Housing & Community Development Representative
Marcia Hirsch, General Counsel
Susan Holmes, Counsel
Ernest Langhorne, Project Manager, DHCR
Brian Lawler, Supervising Attorney, DHCR
Joseph Meyerson, Program Manager
David Muniz, Assistant Manager
Steven Hunt, President, CEO, HFA, AHC, SONYMA, FPA, MBBA
Wanda Ferguson-Graham, Director, AHC

John Abram, Deputy Director, AHC
Robert Drilling, Sr. Vice-Pres./General Counsel
Betty Hrom, Project Executive
Tracy Oats, Vice-Pres. Policy & Planning
James O'Hare, Project Executive
Thomas McGrath, Business Development
Michael Wadman, Vice-President of Housing, HFA
Jennifer Carucci, CRA Analyst, NYS Banking Dept.

NASSAU COUNTY GOVERNMENT
Thomas S. Suozzi, County Executive
William Cunningham, Chief Deputy Executive
Jud Lecas, Nassau County Presiding Officer
Nassau County Legislators
Patti Bourne, Director of Planning
Petre Sylvester, Deputy County Executive of Economic Development
Robin E. Pellegrini, Director, Office of Housing and Intergovernmental Affairs

CITY OF LONG BEACH
Harold Port III, City Manager
William G. Holst, Esq., Corporation Counsel
Noreen O. Castello, Esq., Assistant Corporation Counsel

VILLAGE OF HEMPSTEAD
James Garner, Mayor
Glenn Spinius, Commissioner, Community Development
Alvina Gray, Deputy Commissioner, Community Development

SUFFOLK COUNTY GOVERNMENT
Robert J. Caffney, County Executive
John Cochrane, Suffolk County Treasurer
Edward Romaine, Suffolk County Clerk
Paul Tanna, Suffolk County Presiding Officer
Suffolk County Legislators
Ellen Martin, Legislature Tonna’s office
Chris Reiman, Legislature Tonna’s Office
Eric Kopp, Chief Deputy County Executive
Peter Akers, Department of Health Services
Charles Bartha, Commissioner, Department of Public Works
Bruce Blower, Director Handicap Services
Ken Christensen, Project Coordinator, Community Development
Lt. Kevin Cronin, Police Department, BAO Office

John Gallagher, Police Commissioner
George Gatta, Deputy County Executive, Economic Development
Tom Isles, Suffolk County Planning Director
Joseph Michaels, Assistant Deputy County Executive
Vito Minei, Director, Division of Environmental Quality
Dennis Nowak, Department of Social Services
Dee Peterson, Department of Social Services
Peter Quinn, Inspector, Third Precinct, Police Department
Joseph Sansovino, Director, Suffolk County Community Development
Peter Scully, Commissioner, Parks, Recreation & Conservation
Holly Teague, Director, Office of the Aging
Ben Wright, Chief Engineer, Sanitation, Department of Public Works
Marian Zucker, Director of Affordable Housing

TOWN OF BABYLON
Steven Bellone, Supervisor
Ellen McVeety, Deputy Town Supervisor
Town Council
Michael Bernard, Commissioner of General Services
Lynne Bizzarro, Town Attorney
Peter Casserly, Commissioner of Planning
Dennis Cohen, Deputy Town Attorney
Tom Kelly, Deputy Comptroller
Philip Nolan, Commissioner of Public Works
Debbie Pfeifer, Director of Public Relations
Theresa Sabatino, Deputy Director, Community Development Program
Bob Strickoff, Chief of Operations
Tom Melito, Senior Policy Advisor

TOWN OF BROOKHAVEN
John J. LaValle, Supervisor
Town Council
George Hoffman, Chief of Staff
Glen Murphy, Deputy Supervisor/Counsel
Paulette Brink, Citizens Advocate
Inez Birbiglia, Public Information Officer
Vincent Dragone, Chief Building Inspector
Annette Eaderesto, Town Attorney
Anthony Gazzola, Chief Town Investigator
Marie Michel, Assistant Town Attorney
Brenda Prusinowski, Deputy Commissioner, Planning Dept.
Robert Reutzel, Commissioner, Community Development
Frank Trotta, Chairman, Zoning Board of Appeals
Jim Ryan, Town Assessor

TOWN OF HUNTINGTON
Frank P. Perone, Supervisor
Town Council
Joseph DeVincenzo, Director, Community Development
Jim Gaughan, Esq., Community Development Counsel
Bruce Grant, Deputy Director, Community Development
Rich MacKay, Director, Planning and Environment
Stewart Moore, Outreach Officer
Laurie Nolan, Deputy Supervisor
Lisa Smith, Confidential Assistant to Supervisor

TOWN OF ISLANDIA
Peter McGowan, Supervisor
Town Council
Jeanette Messina, Deputy Supervisor, Executive Director, Housing Authority
Virginia Allen, Receiver of Taxes
Ron Devine, Assessor
Paul Fink, Director, Community Development
William Gargiulo, Deputy Director, Housing Authority
Dan Gullod, Commissioner, Planning
Joan Johnson, Town Clerk
Carl Maltese, Commissioner, Building & Engineering
Vincent Messina, Jr., Town Attorney
Gene Murphy, Deputy Commissioner of Planning
Richard Scheyer, Chairman, Zoning Board of Appeals
Housing Authority Board of Directors
Community Development Agency Board of Directors

TOWN OF RIVERHEAD
Robert F. Kozakiewicz, Supervisor
Town Council
Richard Hanley, Director of Planning
Andrea Lohnes, Director, Community Development
Gwen Mack, Civic Leader
Scott Desimone, Asst. Town Attorney
Dawn Thomas, Town Attorney

TOWN OF SOUTHAMPTON
Patrick Heaney, Supervisor
Town Council
Wanda Roberts Brown, Assistant Town Attorney
Kyle Collins, Planning Director
Anthony Gee, Housing Program Supervisor
David Gilmar, Town Attorney
Jeff Murphree, Planning & Development Commissioner
Tom Talmage, Town Engineer

BAY SHORE LIAISON COMMITTEE
Susan Barbash
Barbara Fishkind
Jack Hurt
JoAnne Mididieri Sanders
Donna Periconi
Marllyn Schulman
Nikki Thompson

PRIVATE SECTOR
Ira Adler, Esq., Cartilman, Balin, Adler & Hyman
Anthony Apullaro, Chairman, Suffolk County Republican Committee
Bowen Arnold, National Development Corp.
Naomi Bayer, Director, NY Office, Fannie Mae
Leonard Cantor, Chairman, North Amityville Community Economic Council
Warren Cronncher, PE
Tom Datre, Long Island Builders Institute
Stacey H. Davis, President, CFO, Fannie Mae
Tom DeJesus, KeySpan Energy
Alfred DelliSovi, President, FHLB of New York
Pat Dolan, Cable Vision
Kathleen L. Douglas, Esq., Partner, Callen & Dykman
Michael Dubbo, Beechwood Organization
Joseph Gallo, V-Pres., Community Investment Operations, FHLB of NY
Karen E. Gunke, Esq.
Sharon Grosser, The Roslyn Savings Foundation
Michael R. Jacob, National Development Corp.
Tara Kavanagh, Esq.
Robert Keller, Regional Director, Community Development, KeySpan Energy
Joe Kennedy, Esq., Meyer, Meyer & Metz
Bob Keeler, Newsday
Herb Koller, Esq, Sebei, Kelly & Kotler, P.C.
Melanie Lasater, Fannie Mae Foundation
Yvette Lucas, Fannie Mae Foundation
John Howard Lynch, Esq.
Dan Martin, Roslyn Savings Bank
Helen Martin, Director, Bellport, Hagerman, East Patchogue Alliance
James Mazzarella, Esq.
Michael McCarthy, Esq., McCarthy & Modesteinki
Bob McMillan, Past Chairman and Founder
Rick Miller, National Development Corp.
John Mincone, Mincone & Mincone, Attorneys
Milton Pally, Long Island Association
Jim Paolilla, J.P. Morgan Chase
Franklin D. Raines, President, CEO, Fannie Mae
Reilly, Like, Tenety & Ambrosino, Esq.
Rori Roel, Newsday
John Rigrod, Hammer Magazine
Richard Rosenberg, Esq., Beechwood Organization
Richard Schaefer, Chairman, Suffolk County Democratic Committee
Buzz Schwenk, Omnimax
Andrea Staib, KeySpan Energy
Linda Strongin, Citibank Public Relations
Dick Thompson, Salt/Finn
Tom Tobin, Pres., Bridgehampton National Bank
Edward Travaglini, President, Commercial Markets, Citibank N.A.
William Tutto, Valerie Tutto, N. Amityville Youth Organization
Joseph Uccil, CPA, Volunteer
Margaret Vahay, Volunteer
Ralph Vasquez, JIR Associates
Alfred Werner, MTA Board, Islip MacArthur Airport
Donald Wolff, Sr.V-Pres., Community Investment, FHLB of NY
Donald Donalda, Jr., Fresh Brick Brand Builders

PUBLIC AUTHORITY
Michael LoGrande, Chairman, Suffolk County Water Authority
Steve Jones, CEO, Suffolk County Water Authority
Herman Miller, Deputy CEO, Suffolk County Water Authority
Clifford Hoy, Regional Director, Suffolk County Water Authority
Richard Kessl, Chairman, Long Island Power Authority
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<tr>
<th>DEVELOPMENT/REHABILITATION</th>
<th>ADDRESS</th>
<th>STATUS</th>
<th>COUNTY</th>
<th>SCAT. SITES/ SUBDIVISION</th>
<th>TYPE OF HOME</th>
<th>POPULATION</th>
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<td>C.I.s lip, Brentwood</td>
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<td>Scat. Sites</td>
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<td>City of Long Beach</td>
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<td>Middletown Landing</td>
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<td>Complete</td>
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<td>Subdivision</td>
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<td>550 to $1,080 (rents)</td>
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<td>Millbrook Gables</td>
<td>Riverhead</td>
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<td>Suffolk</td>
<td>Subdivision</td>
<td>Attached &amp; Detached</td>
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<td>TBD</td>
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<td>North Bellport</td>
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<td>Scat. Sites</td>
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<td>North Bellport Rental to Homeownership</td>
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<td>Newport Estates</td>
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<td>The Pines</td>
<td>Old Country Rd, East Quogue</td>
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<td>South Wind Village</td>
<td>Bay Shore</td>
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<td>Suffolk</td>
<td>Redevelopment of Downtown</td>
<td>Family Rental</td>
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<td>South Country Estates</td>
<td>East Patchogue</td>
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<td>Victorian Homettes</td>
<td>Medford</td>
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<td>Suffolk</td>
<td>Subdivision</td>
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<td>Village of Hempstead</td>
<td>Pending Construction</td>
<td>Nassau</td>
<td>Scattered Sites</td>
<td>Colonial/Ranch</td>
<td>Low/Moderate Income</td>
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<td>TBD</td>
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</table>

**TOTAL # OF UNITS FOR PROGRAMS:** 924
<table>
<thead>
<tr>
<th>DEVELOPMENT/ REHABILITATION</th>
<th>ADDRESS</th>
<th>COUNTY</th>
<th>SCAT, SITES/ SUBDIVISION</th>
<th>TYPE OF LOAN</th>
<th># OF HOMES</th>
<th>LOAN AMOUNT</th>
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<tr>
<td>Bellport, Hagerman</td>
<td>North Bellport</td>
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<td>Acquisition</td>
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<td>Central Islip Civic Council Inc.</td>
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<td>Main Street School</td>
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<td>TOTAL # OF UNITS FOR LOAN FUND - REGIONAL LENDING CONSORTIUM / EPISCOPAL DIOCESE / CHASE RECOVERABLE GRANT</td>
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### TECHNICAL ASSISTANCE PROGRAM

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<tr>
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<th>COUNTY</th>
<th>SCAT, SITES/ SUBDIVISION</th>
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</tr>
<tr>
<td>TOTAL # OF UNITS FOR TECHNICAL ASSISTANCE PROGRAMS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>825</td>
<td></td>
</tr>
</tbody>
</table>

### COMMUNITY & ECONOMIC DEVELOPMENT

<table>
<thead>
<tr>
<th>DEVELOPMENT/REHABILITATION</th>
<th>ADDRESS</th>
<th>COUNTY</th>
<th>SCAT, SITES/ SUBDIVISION</th>
<th>TYPE OF LOAN</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tutor Time</td>
<td>North Amityville</td>
<td>Suffolk</td>
<td>Commercial</td>
<td>10,000 sq. ft.</td>
<td></td>
</tr>
<tr>
<td>EAB</td>
<td>North Amityville</td>
<td>Suffolk</td>
<td>Commercial</td>
<td>1,200 sq. ft.</td>
<td></td>
</tr>
<tr>
<td>Police Substation</td>
<td>North Amityville</td>
<td>Suffolk</td>
<td>Commercial</td>
<td>850 sq. ft.</td>
<td></td>
</tr>
<tr>
<td>Rite Aid</td>
<td>North Amityville</td>
<td>Suffolk</td>
<td>Commercial</td>
<td>12,000 sq. ft.</td>
<td></td>
</tr>
<tr>
<td>Associated Supermarket</td>
<td>Wyandanch</td>
<td>Suffolk</td>
<td>Commercial</td>
<td>20,000 sq. ft.</td>
<td></td>
</tr>
<tr>
<td>Town of Babylon Home</td>
<td>Various Communities</td>
<td>Suffolk</td>
<td>Scattered Sites</td>
<td>Rehabilitation for Homeowners</td>
<td>36</td>
</tr>
<tr>
<td>Improvement Program</td>
<td>in the Town of Babylon</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Town of Babylon Down Payment Assistance Program</td>
<td>Various Communities in the Town of Babylon</td>
<td>Suffolk</td>
<td>Scattered Sites</td>
<td>First Time Homebuyers</td>
<td>51</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Town of Babylon</td>
<td>3 Villages &amp; 13 Subregions</td>
<td>Suffolk</td>
<td></td>
<td>Various Community/Economic Development Programs</td>
<td>$2,409,468</td>
</tr>
<tr>
<td>TOTAL # OF UNITS FOR COMMUNITY &amp; ECONOMIC DEVELOPMENT</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>90</td>
</tr>
</tbody>
</table>

### EDUCATION - MORTGAGE TRAINING AND ASSISTANCE

<table>
<thead>
<tr>
<th>DEVELOPMENT/REHABILITATION</th>
<th>ADDRESS</th>
<th>COUNTY</th>
<th>SCAT, SITES/ SUBDIVISION</th>
<th>TYPE OF LOAN</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>NY Mortgage Coalition - Mortgage Counseling</td>
<td>2414 have been counseled since 1989</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HUD Counseling Services</td>
<td>989 Applicants Counseled</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Foreclosure, Reverse Annuity Mortgage, Default &amp; Pre-purchase Counseling</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**TBD**=To be determined

**N/A**=Non applicable
LIHP members

84 Lumber Co.
Atelles Phillips Peiles & Shapiro
All Suffolk Plumbing Contractors, Inc.
Alvin Benjamin & Affiliates
Beachwood Organization
Blue Seal Construction Corp.
Emelin Realty Development Corp.
Burton, Berkendal, Smith
Cindy Falcon Realty
Catholic Health Services of Long Island
Centerline, Bain, Adler & Hyman
Chicago Title Insurance Co.
Community Preservation Corp.
Computer Associates International
Consumer Home Mortgage, Inc.
Continental Capital Corporation
Cullen & Dyrmnan
Damienios Realty Group, LLC
David Chotian, Inc.
Deer Run Properties, Inc.
Dolette & Trough, LLP
Dowdery & Brooks, LLP
East End Modular Structures, Inc.
EMJ Construction Consultants, Inc.
EnviroTest
Eric T. Pears Appraisals, Inc.
Enter Laudor Companies
Executive Towers at Lindo
Fannie Mae
Farrell, Fritz, P.C.
First Sterling Financial, Inc.
Fred M. Arsenic, P.C.
Fleischthal & Ellowitz Consulting Group
Gary J. Bruno, Architect, P.C.
Global Consultants Direct
Goldman, Sachs & Co.
Graham Field, Inc.
Griffith Associates, Inc.
Harbour Club, LLC
Harron Development Corp.
Hope Depot
J.E. Levine Builder, Inc.
James Mazzariti, Esq.
Kenneth H. DeKenter Co.
KeySpan Corporation
Klein & Partners
Knickerbocker First ATM, Inc.
Long Design Associates
Liberty Title Agency, LLC
Long Island Power Authority
Margolin, Winor & Evans
Mayor, Suzzalo, English & Klein
McMillan, Rathor, Donnell & Rigano, P.C.
Michael P. Chiarulli Engineer, P.C.
Miller-Max Mfg. Corp.
Minocone & Minocone, P.C.
MUGI Architects, LLP
Nassau-Suffolk Lumber & Supply
National Land Tenure Co., Inc.
NIA Abstract Corporation
Nixon Peabody, LLP
P.C. Richard & Son

Park Ridge Organization
PDK Development Corp.
Penrose Properties, Inc.
PricewaterhouseCoopers
Riverhead Building Supply Corp.
S. B. Bowes & Son
Saacke & Smith, Inc.
Safe Harbor Title Agency, Ltd.
St. Gerard Printing
Site Selection Advisory Group, Inc.
Slab/Fm Corp.
Soft Mechanics Drilling Corp.
South Shore Waste Corp.
Sterling Floor Designs, Ltd.
Sterling Equities, Inc.
Sterling & Sterling
Tauscher Cronacher Engineers, P.C.
TFG Equities, Inc.
Thompson Real Estate
Titan Financial Services, Inc.
Touro Law Center
Triangul Building Products Corp.
U.S. Trust Company of N.Y.
United Guaranty Residential Inc.
VanBrunt, Jozwik & Russo, P.C.
Verizon Community Affairs
Watral Brothers, Inc.
Weinberg, Kaley, Gross and Pargament, LLP

education
Brookhaven National Laboratory
Molloy College
SUNY at Old Westbury
SUNY at Stony Brook
Touro Law Center

finance
Apple Bank for Savings
Ashford Federal Savings & Loan Assn.
Bank of America
Bank of New York
Bank of Smithtown
Bethpage Federal Credit Union
Bridgehampton National Bank
CitiBank
COFS Bank
First National Bank of L.I.
First Niagara Bank
Flushing Savings Bank
GreenPoint Mortgage
HSSL Bank USA
Independence Savings Bank
J.P. Morgan Chase
Long Island Community Bank
M&T Mortgage Corp.
New York Mortgage Company
North Fork Bank
Ridgewood Savings Bank
Roehyn Savings Bank
Saratoga National Bank of New York
State Bank of Long Island
Suffolk County National Bank
Suffolk Federal Credit Union
Teachers Federal Credit Union
Washington Mutual
Wells Fargo Home Mortgage

foundation
Allstate Foundation
CitiBank Foundation
Dolan Foundation
Farnsaway Foundation
George Link Foundation
GreenPoint Foundation
Institute for Student Achievement
Long Island Community Foundation
M&T Foundation
Rainyn Sweeney Foundation

labor
IBEW, Local 25
RWDSU, Local 338

media
Cablevision
Newsday
WSNY FM Radio

professional organizations
Hauppauge Industrial Association
Long Island Association
Long Island Board of Realtors
Long Island Builders Institute
Oil Heat Institute of Long Island

religious organizations
Long Island Council of Churches
Catholic Charities (Diocese of Rockville Centre)