LONG ISLAND HOUSING PARTNERSHIP, INC.

WILLOW WOOD AT OVERTON PRESERVE
AFFORDABLE WORKFORCE HOUSING PROGRAM
First Come, First Served Waitlist Intake Guidelines
Please Read Carefully

I. Program Description

Klar Realty Corp., in cooperation with the Town of Brookhaven and the Long Island Housing Partnership (LIHP) will be constructing new affordable homes in Coram, N.Y. LIHP will be responsible for implementing and administering the Program as described below.

First Come, First Served

A household interested in participating in the Affordable Workforce Housing Program must complete a First Come First Served Waitlist Intake Form. Only one Intake Form is allowed per household.

A Waitlist Intake Form can be completed and submitted by:

- Applying on-line at www.lihp.org/developments.html. The non-refundable application fee of $50.00 can be paid through the secure online payment processor transaction.
- Mailing the Waitlist Intake Form and $50.00 non-refundable application fee payable to Long Island Housing Partnership to LIHP or submitting the Waitlist Intake Form and $50.00 application fee in person to LIHP at:
  Long Island Housing Partnership, Inc.
  180 Oser Avenue, Suite 800
  Hauppauge, NY 11788
  Attention: Willow Wood at Overton Preserve Affordable Workforce Housing Program

PLEASE DO NOT FAX OR EMAIL INTAKE FORMS

As an applicant’s name is reached on the waitlist, the applicant will be contacted by LIHP to submit a Formal Program Application and supporting documents. LIHP will then conduct an eligibility review to determine if the applicant meets all program guidelines. A letter from LIHP detailing eligibility will be sent to the applicant after a full review of the formal program application has been completed.

An applicant who is determined to be eligible will be offered the home to purchase. The applicant must, subsequently, begin the home buying process. Should the applicant not move forward in purchasing the home, LIHP will move on to the next name on the waitlist.
II. Program Eligibility

In order to be eligible to participate in the Program, an applicant must be a first-time homebuyer, must meet all program requirements as described in these Guidelines including income limits and homebuyer contribution requirements and must have an acceptable credit history as defined by the standards contained in these Guidelines. These standards reflect the objective that the housing being developed is affordable to and sustainable by the homebuyer.

a) Income Guidelines

Condominium units will be available to income eligible households with incomes that do not exceed 120% of the area median for Nassau / Suffolk Counties (AMI) as determined by the U.S. Department of Housing and Urban Development (HUD).

The maximum permitted total annual household income for purchasers in the Program shall not exceed 120% of the AMI as follows:

<table>
<thead>
<tr>
<th>Household Size</th>
<th>Maximum Total Annual Household Income</th>
<th>Household Size</th>
<th>Maximum Total Annual Household Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$104,150</td>
<td>5</td>
<td>$160,700</td>
</tr>
<tr>
<td>2</td>
<td>$119,050</td>
<td>6</td>
<td>$172,600</td>
</tr>
<tr>
<td>3</td>
<td>$133,900</td>
<td>7</td>
<td>$184,500</td>
</tr>
<tr>
<td>4</td>
<td>$148,800</td>
<td>8</td>
<td>$196,400</td>
</tr>
</tbody>
</table>

Income limits may be adjusted annually based on the HUD established Nassau/Suffolk median household income.

1 Includes all income – overtime, bonuses, pensions, social security, 401K distributions, tips, etc. Total household income minus allowable exclusions cannot exceed the maximum annual income listed above for your household size. The Long Island Housing Partnership (LIHP) must project the income that will be received for the upcoming 12-month period. Tax returns will be required for all household members whose earnings will be used as part of the income qualification. Any person whose earnings will be used to qualify for the program will be required to sign a ‘4506’ tax release form to verify their tax returns with the Internal Revenue Service.

b) Credit History Standards

The following credit history standards will be analyzed in conjunction with income limits to determine program eligibility:

- Applicants must have an overall good pattern of credit behavior including a history of timely payments for rent, automobile and installment loans, credit cards and revolving loans as described below. If a good payment pattern has been maintained, isolated cases of slow/late payments may not disqualify an applicant for program eligibility.
  - Applicant must not have been late on rental payments in the last 12 months.
LONG ISLAND HOUSING PARTNERSHIP, INC.

- Payments on automobiles and installment loans should reflect no late payments in recent 24 months.
- Payments on revolving loans or credit cards should not have any late payments in recent 24 months.
  
  • Applicants must have a satisfactory income, credit and employment history.
  • At a minimum, a bankruptcy must have been discharged at least three years from date of application for assistance and credit re-established.
  • At a minimum, a foreclosure sale or a transfer of title in a deed in lieu of foreclosure must be at least three to five years old from date of application for assistance.
  • No outstanding collection accounts or judgments.
  • As part of the credit history and mortgage ability review, LIHP will utilize the middle credit score of all borrowers from three national credit repositories. At a minimum this credit score must be at least 580. (Higher credit scores may be required by lenders).
  • The credit standards listed above are to determine program eligibility and do not represent a mortgage approval. The applicant is responsible for securing a mortgage approval through a responsible lending institution.

c) **Home Buyer Contribution**

Applicants, at time that the application is submitted to LIHP, must have a minimum of 3% of the subsidized sales price in savings and/or checking accounts (not a gift) or verifiable liquid assets from their own funds to apply towards the down payment. At a minimum, the applicant should have 5-10% of the sales price for down payment and closing costs.

d) **Citizenship**

Each person who will be residing in the home must be a U.S. Citizen or a Qualified Resident Alien. For the purposes of this program, a qualified resident alien is an alien who is lawfully admitted to the United States for **permanent residence** under the Immigration and Nationality Act.

III. **Gift Letter**

LIHP will allow a gift letter from an immediate family member stating that money provided is in the form of a gift and will not have to be repaid. This letter must be signed, notarized and submitted with the application. This gift contribution **cannot** be used towards meeting the required minimum 3% home buyer down payment contribution.

IV. **First-Time Homebuyer Requirement**

This program is limited to first-time homebuyers only as described below:

- A household that has not owned a home during the three-year period immediately prior to the date of application for assistance is considered a first-time homebuyer.
- Applicants may own vacant land or a vacation timeshare provided that they have not
received the benefits of the mortgage interest deduction and/or property tax deduction during the prior three years from date of application for assistance.

- Applicants who do not hold title to a home but did receive the benefits of the mortgage interest deduction and/or property tax deduction during the prior three years from date of application are not considered first-time homebuyers.

V. Housing Type

The homes available through the Program are newly constructed condominiums. The homes are located at 3550 Route 112, Coram, N.Y. Please note that the homes will be constructed in three phases over a three year period. Ranking on the First Come First Served Waitlist does not guarantee the availability of a home in any particular phase.

VI. Purchase Price

The projected unsubsidized purchase price of the home is estimated to be $319,000. Grants of up to $40,000 may be available bringing the subsidized sales price to $279,000. (All grants are subject to funding availability and final approval).

VII. Residency Requirement

Applicants must occupy the property as their Principal Residence.

VIII. Re-Sale Restrictions

There will be restrictions placed on the home to maintain affordability upon future home resale.

IX. Pre-Purchase Mortgage Counseling

All income eligible applicants are required to attend homebuyer pre-purchase mortgage counseling. Certified counselors through the Long Island Housing Partnership will conduct the counseling. There is no charge for the counseling.

X. Affordability

To purchase the home, applicants must have:

a) Sufficient income to pay the monthly mortgage payment, including loan principal, interest, property taxes, and insurance premiums. Applicants must also have sufficient funds for a down payment and closing costs estimated at 5-10% of the sales price; and
b) The ratio of total monthly housing cost i.e. mortgage payments, property taxes, insurance premiums plus other debt (e.g. credit cards, car payments, school loans, etc.) to monthly household income may not exceed 45%.

Affordability will vary depending on income, sales price, insurance requirements, interest rates, property taxes, and buyer down payment.

XI. Asset Limitation Policy

After deducting down payment and estimated closing costs, any household with net liquid assets more than 25% of the unsubsidized sales price, will be referred to the specific program’s committee. The committee will examine the applicant’s full economic situation and other possible extenuating circumstances to determine if they would be able to purchase a home without the assistance. If it is determined that because of their assets, a household would be able to purchase a home without the assistance and if no relevant extenuating circumstances exist, the household will be deemed ineligible for the Long Island Housing Partnership program to which it applied.

XII. Restrictions

Mortgages must be with a recognized lending institution. The following types of mortgages are not permitted:

1. Private mortgages;
2. “No Doc” Loans, 100% financing, and 80/20 loans;
3. 203K loans;
4. Adjustable rate or interest only loans; and
5. Non-occupying Co-Borrowers are not permitted.

XIII. Applicant Intake and Eligibility

A First Come First Served Waitlist Intake Form can be completed and submitted by:

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Fair Housing Laws will be followed. The LIHP staff is available to assist with the application, and answer questions about eligibility requirements. We also provide free mortgage counseling. If you have any questions regarding any of the guidelines, or need language assistance including translation and/or oral interpretation services, please call the Long Island Housing Partnership, Inc. at (631) 435-4710 before applying.

Disclaimer: It is understood that this is not an offer and that the terms and conditions may be changed at any time by the Long Island Housing Partnership, Inc., and Affiliates. It is also understood that notices by the Long Island Housing Partnership, Inc., and Affiliates may be made in such manner as Long Island Housing Partnership, Inc., and Affiliates may determine, including solely by advertisement. It is further understood that inclusion on the First Come First Served Waitlist is not a guarantee that you meet all program requirements to purchase a home.

PLEASE RETAIN THESE GUIDELINES AS THEY CONTAIN IMPORTANT PROGRAM INFORMATION.